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PARTICIPATE IN THIS RFT AND THEN BECOME A PROSPECTIVE
TENDERER**

Please read and Note:

This file is provided on the Commerce tenders web site when the Request For Tender (RFT) document is issued in Dmax Lite format.

This file contains (below) a brief scope statement and extracts from the RFT documents, but is not a complete RFT document and does not contain the responsible questions.

To participate in this tendering process you MUST first return to the Commerce tenders web site:

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Then from the RFT web page (see RFT number below) download a full copy of the RFT documents, including the responsible components, and also any addenda issued to date; and also during the tender period.

Copy/Save the RFT documents to your own computer drive or network location – the blue “DOWNLOAD A SOFT COPY” link at the bottom provides access to the page from which you can do this.

DmAX Lite Software

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NSW Department of Commerce

RFQ: 0702301 Imaging Devices

1 OBJECTIVES

The objective of this Request for Quotation (RFQ) is to rationalise the Imaging Device Fleet within the NSW Department of Commerce ("Commerce").

The NSW Department of Commerce was formed with the amalgamation of a number of Government Agencies, In the past these Agencies, operated in an autonomous fashion, in many ways making the interaction between the suppliers of the equipment and the many buyers fragment along many fronts.

In an effort to "streamline this marketplace" NSW Department of Commerce is undertaking a rationalization program of its print / imaging fleet, assisting all of NSW Department of Commerce to rationalize its fleets in line with new technology developments.

The rationalisation program has already commenced and will continue over the next five (5) years. The main objectives of the program is to underpin the "application of print / imaging technology" across all levels of Commerce through a number of initiatives including:- streamlined purchasing channels, focused buying strategies and optimisation programs that will assist offices to do more with their equipment by taking advantage of the latest technology and fleet management strategies.

This program is focused on bringing the "very best supplier solutions". To do this Commerce will open to a competitive bid environment.

It is anticipated that the "combined volume" and concentrated customer base in each region will provide the supply chain with an "unequal opportunity" to deal with the education market "as a single buying group", opening the door to building stronger regional strategies versus individual programs for institutes and schools.

General Statistics- Source Department of Commerce Print imaging population statistics

Commerce is the government agency whose role is to make doing business in NSW simple, accessible and fair for employees, consumers and industry while providing best value for government. Commerce currently comprises six key divisions: Office of Fair Trading, Office of Industrial Relations, Office of Public Works and Services, NSW Procurement, Government Chief Information Office and Strategic Communications and Government Advertising. These business units operate from approximately one hundred (100) sites across NSW.

Commerce has an estimated one thousand (1,000) devices and consumes an estimated 30 million pages per year. Over the next five (5) years Commerce is planning to rationalise its existing Imaging Fleet to an estimated four hundred and fifty (450) Imaging Devices.

The new program is "Restricted" to SCCB 2390 suppliers only. The RFQ will allow each supplier to compete for all or any one of the regions. The strategy is expected to provide an opportunity to reshape the way the Commerce has worked with the industry, streamlining information, business strategies and account interface.

Suppliers must remain active on the SCCB 2390 contract (or applicable) to win and continue to supply products and services under the new program.
